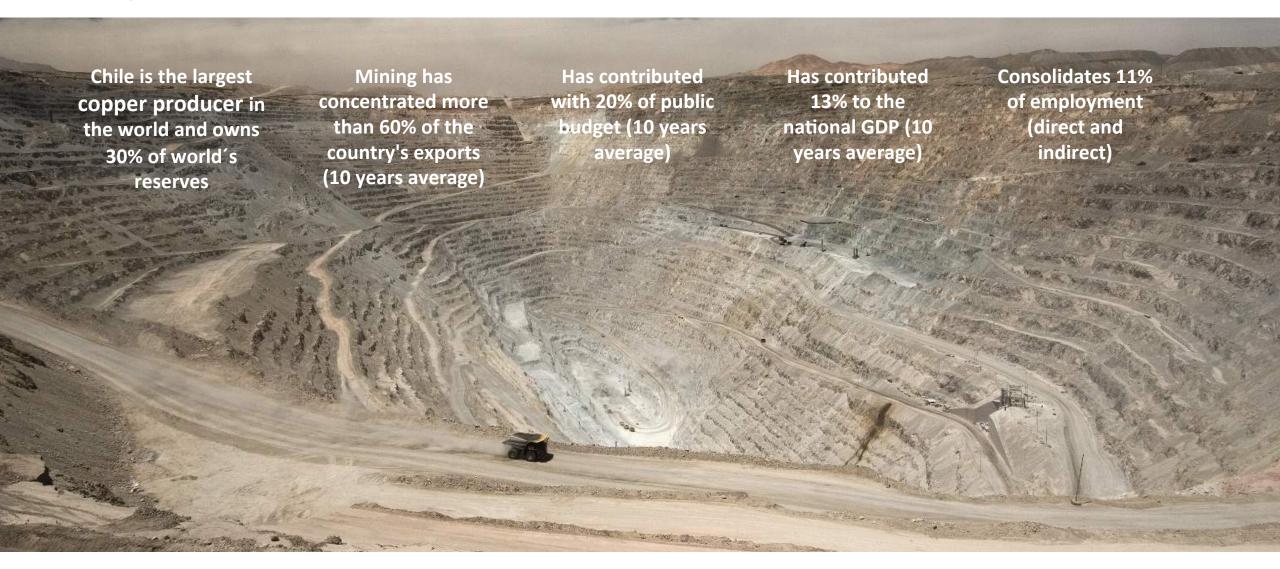


MINING AND COPPER INNOVATION OPPORTUNITIES

Eduardo Foix

Director of Market Development – Codelco Head of Business and Development – Codelco Tech

CHILE, MINING COUNTRY



ALTALEY

CHILE, NATIONAL MINING PROGRAM

Chile in 2015 developed a National Mining Program named Alta Ley created by Corfo and the Public Mining Ministery that aims to strengthen productivity, competitiveness and innovation in the national mining industry and its suppliers, in order to boost the country's development.

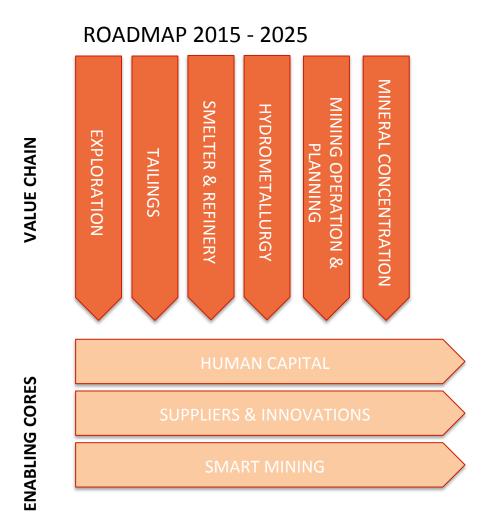








CHILE, NATIONAL MINING PROGRAM



GOALS 2035

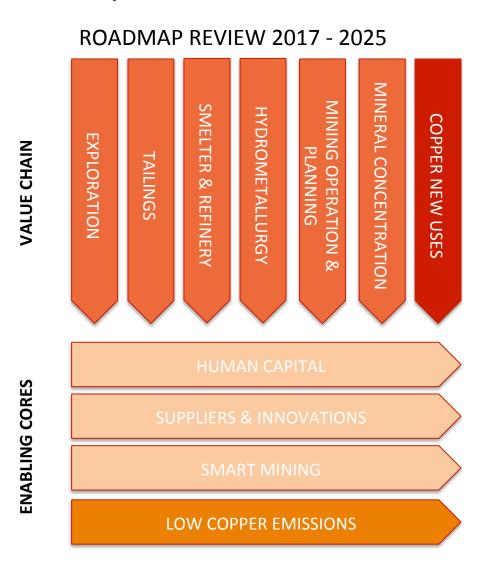
- 7,5 millions tons production of Fcu
- 80% of production in the first quartil of industry costs globally
- 250 world-class suppliers
- USD 4 billion in exports of goods and services

SOME ONGOING INITIATIVES

- OPEN INNOVATION MINING PROGRAM: connects technology based companies with mining challenges
- **SMART TAILING:** promotes the design of an online monitoring system that allows to determine the performance of the tailings deposits
- STANDARDS ORGANIZATION FOR MINING INTEROPERABILITY: Develops and promote the adoption and use of open and secure international standards for interoperability
- TREATMENT AND RECOVERY OF VALUED METALS PROGRAM: Development of technologies to recover high value elements from tailings.



CHILE, NATIONAL MINING PROGRAM



GOALS 2035

- 7,5 millions tons production of Fcu
- 80% of production in the first quartil of industry costs globally
- 250 world-class suppliers
- USD 4 billion in exports of goods and services
- 1 million tons of Green Copper

SOME ONGOING INITIATIVES

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CODELCO, BIGGEST COPPER PRODUCER



100% state-owned company. It has the world's largest copper reserves.

In 2016, Codelco produced 1.8 M ton of fine copper or 10% of the world's copper production, being the 1st producer worldwide.

World's second molybdenum producer in the world

Will invest US\$ 20,000 M in operations improvements during 2015-2019



PARTNER FOR DEVELOPMENT AND IMPLEMENTATION OF TECHNOLOGICAL INNOVATIONS TO SOLVE MINING CHALLENGES

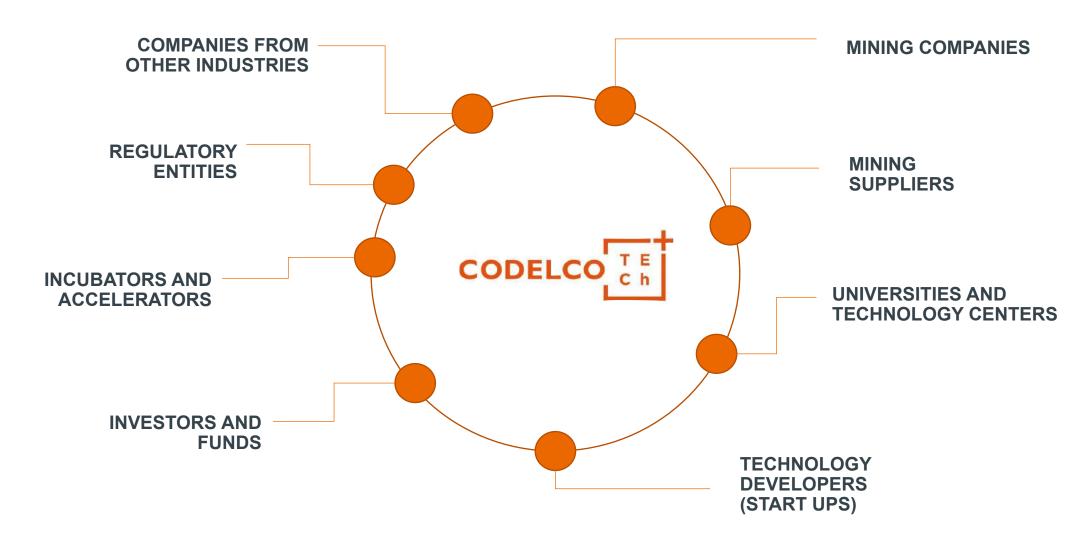
Technology and project development's process that generate high impact innovations for mining

Articulates an open innovation model for project development

Owns capabilities to prototype, validate technologies and generate new business models to make the technologies growth



OPEN INNOVATION AND COLLABORATION



CODELCO

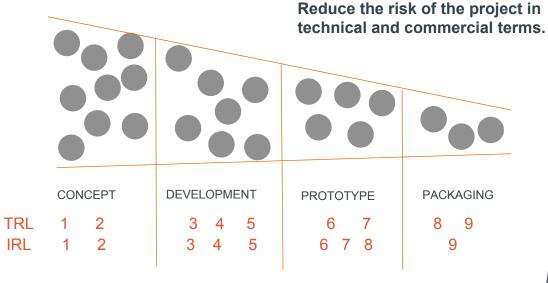
INNOVATION MANAGEMENT



Identify opportunities for the Mining Industry

- Rising problems and challenges.
- · Trend Visibility
- · Evaluation of initiatives
- · Strong relationship with SH
- Market intelligence
- · Technological surveillance







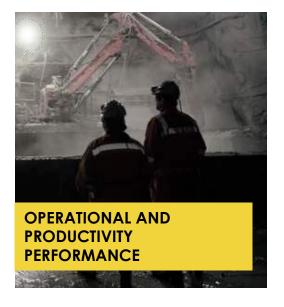
Value capture for projects developed:

- · Contract administration.
- Implementation in real operation, other mining companies, other industries.
- Post sales services with customers
- Technology and capability transfer / Development of Spin Off
- Connect with investors / investment funds (i.e US\$50M which Codelco is part of)

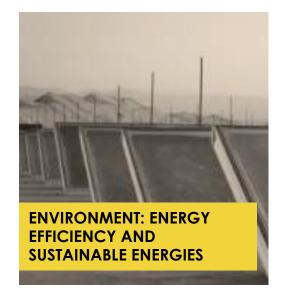


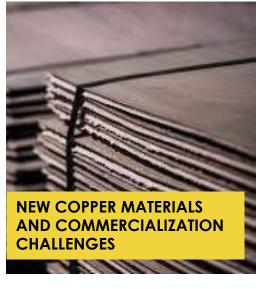
CODELCO

CHALLENGES TO SOLVE



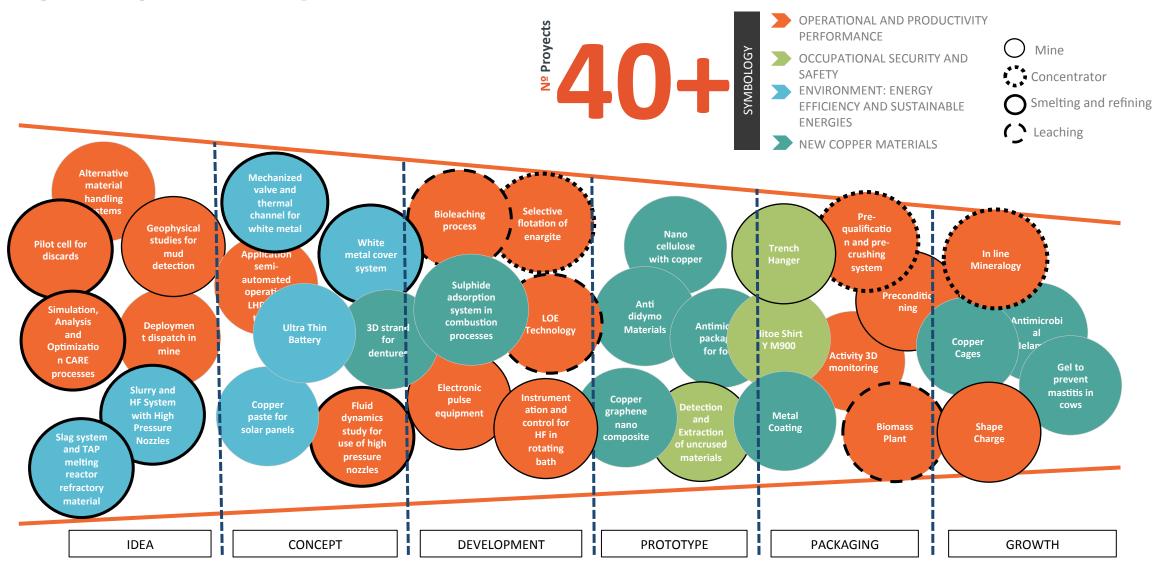






CODELCO

INNOVATION MANAGEMENT





TAILINGS SUSTAINABILITY

R&D Project

PHYSICAL AND CHEMICAL STABILITY

RECOVERY OF HIGH VALUE ELEMENTS

BENEFITS PROVIDED TO OPERATIONS

- Transformation of environmental mining liabilities into assets. Some of the elements that could be recover are gallium, phosphates, rare earths, tellurum, chromium, cobalt, scandium, selenium, uranium, titanium and manganese.
- Reduce the environmental impact of tailings.
 Stable tailings (physically and chemically) contribute to compliance with the norms of mine decommissioning.

POSSIBILITIES IN OTHER INDUSTRIES

Any mining tailings: golden, silver, iron, etc

CURRENT STATUS OF THE PROJECT

Projects starts on 2017. Currently doing the technology surveillance and pre selection of elements of value.







ENHANCING NEW MATERIALS FROM COPPER PROPERTIES

Technology Transfer and Collaboration Project

COPPER – GRAPHENE NANOCOMPOSITE

In collaboration with:
Korean Technology Center,
Chilean University,
Chilean Start Up.

BENEFITS PROVIDED.

• Improvements of mechanical properties: friction, wear, strenght.

INDUSTRIES POSSIBILITIES

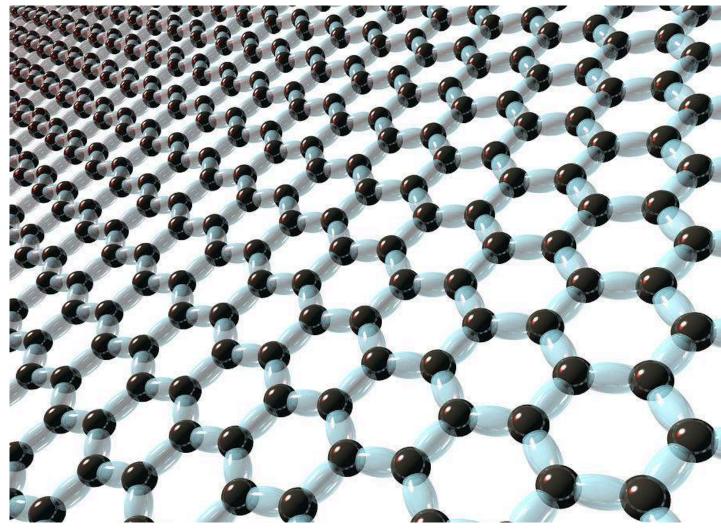
- Electric Connectors
- Brushes for electric motors, piston pins or connecting rod.
- Bearings for ships, machines, etc.
- Eolic energy generation

CURRENT STATUS OF THE PROJECT

Technology being tested in the Chilean University.

Market surveillance and business model in development by Codelco Tech.









REAL-TIME IDENTIFICATION OF THE MINERAL SPECIES PROJECT

R&D Project

REAL TIME MEASUREMENT EQUIPMENT CHARACTERIZATION OF MINERAL SPECIES AS PYRITE, ENARGITE, CHACOPYRITE, COVERLTE, AMONG OTHERS.

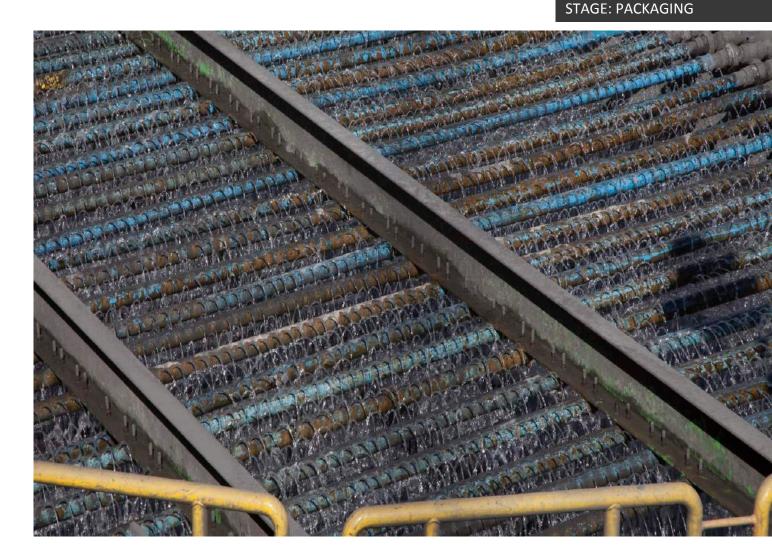
BENEFITS PROVIDED TO OPERATIONS

- Increase in copper recovery in the mine tested
- Savings in the suppliers consumption due its advance detection of material composition
- Benefit to mine tested: US\$3,8M to 7,2M
- Potential benefits to large scale operation: US\$30M - 56,4M estimated

POSSIBILITIES IN OTHER INDUSTRIES
Construction - Cement

CURRENT STATUS OF THE PROJECT

- Technology validated in a mine with real conditions
- Packaging and preparing to transfer to other mines.







REDUCTION OF LEAD TIMES IN MINERAL EXTRACTION PROCESS

Technology Transfer and Development Project

TECHNOLOGICAL INTEGRATION OF A SHAPE CHARGE

IMPROVE PRODUCTIVITY

BENEFITS PROVIDED TO OPERATIONS

- Reduces operators exposure to risks.
- Decrease the extraction variability
- Increase production due to less lead times.
- Benefit to mine tested: 840 tons produced per day equivalent to US\$8M.
- Potential benefits to large scale operation : US\$ 150M - 200M estimated

POSSIBILITIES IN OTHER INDUSTRIES
Demolitions
Oil extraction

CURRENT STATUS OF THE PROJECT

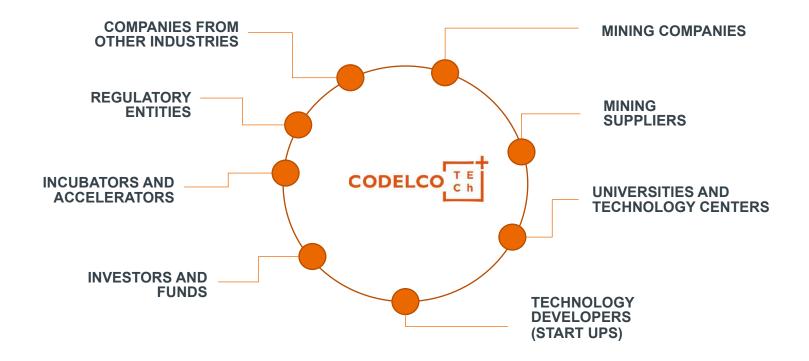
- Technology validated in a mine in real conditions.
- Beginning its implementation to the rest of the operations.





COLLABORATION OPPORTUNITIES

Codelco Tech applies an **open innovation model** where entities from other industries can **collaborate** in the development of mining innovation projects



SHARE MINING CHALLENGES TO SEEK
COLLABORATIVE SOLUTIONS
Develop collaborative projects for the mining sector

EXPLORE TECHNOLOGICAL TRANSFER
OPPORTUNITIES
Expansion of technologies to mining and new markets



THANKS

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Desarrollo e implementación de innovaciones tecnológicas

+40
Proyecto
S en
desarrollo

Proyecto

S implementado

S

